

Microsoft 365 empowers you to **Do More With Less**

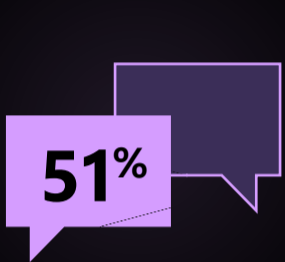


How Microsoft 365 can help

Microsoft 365 offers customers a complete, integrated toolset that reduces costs and administration overhead. This single, scalable solution lets you manage your collaboration, productivity, and security tools more easily, all from a single administration center. And it's more cost-effective than individual technologies from separate vendors. Your business gets enterprise-grade reliability and value at a manageable price for your business.¹

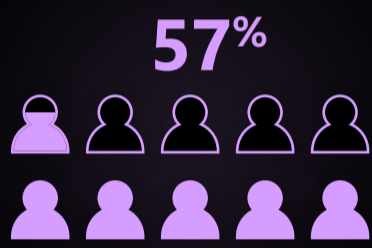


Customers who have consolidated to Microsoft 365:



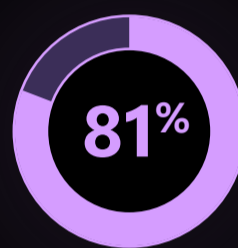
Improved collaboration

51% more likely to report that employees are able to **seamlessly collaborate** in real-time.²



Flexibility leads to a better employee experience

57% more likely to report that workers have technology that **enables flexibility** to choose where they get their jobs done.²



Recruit, develop & retain top talent

81% are more likely to strongly agree that their employee technology experience **improves recruitment and retention**.²



Secure access for a connected world

50% more likely to strongly agree that the employee technology experience **helps keep users protected and data secure**.²



“

No company is better positioned than Microsoft to help organizations deliver on their digital imperative so that they can **do more with less**.

From infrastructure and data to business applications and hybrid work, we provide unique differentiated value to our customers.

Satya Nadella, Microsoft CEO

”

Get more out of your technology and save money with Microsoft 365



Reduce costs

Consolidate your apps into one Microsoft 365 suite.

Simplify deployment with single sign on experience for easier access.

Reduce application licensing and management complexity.



Increase security confidence

Securely access your data from anywhere.

Reduce risk of expensive data breach incidents.

Keep your devices safe wherever they are, across platforms.



Improve productivity

Connect professionally with customers from anywhere.

Adopt hybrid business practice to ease travel expense.

Reduce office space leasing and utilities costs.

¹Forrester Consulting, "The Total Economic Impact™ Of Microsoft 365 E3: Cost Savings And Business Benefits Enabled By Microsoft 365 E3," commissioned by Microsoft, 2020.

²Enterprise Strategy Group, "Building a Resilient Organization through Integrated Cloud-based IT," commissioned by Microsoft, September 2020, www.microsoft.com/download/details.aspx?id=102124.