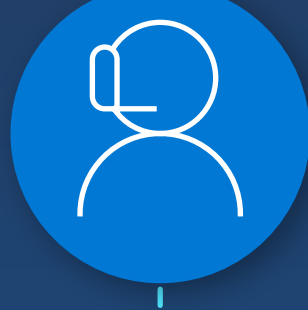


# Hybrid Meetings Teams powered by Microsoft 365

Present with confidence when  
you look and sound great



Identify and differentiate the voices of  
**up to 10 people talking**

in a Microsoft Teams Room\*



Enables those not in the room to  
**know who is talking**

at any given moment



## Foster team connection with live reactions

Engage beyond video with experiences that make you feel like  
you're there, even when you're not.

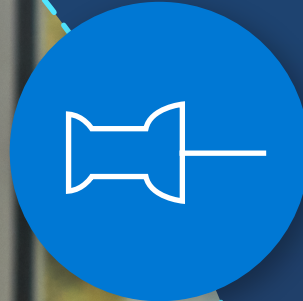


Increase understanding & engagement with  
**live captions**



Enable attendees to  
**"raise hand"**

without interrupting the speaker



Focus on what matters by  
**pinning video**

and content



Use your phone or tablet as a  
**companion device**

to enhance meeting experiences



## Latest announcements on innovations coming to Teams\*

Inclusive hybrid meetings with  
Intelligent Camera + Dynamic View



### AI-powered active speaker tracking

enabling in-room cameras to use audio, facial movements, and gestures  
to detect who in the room is speaking, zooming in for a closer perspective



### Multiple video streams

that allow in-room participants to be placed in their own video panel

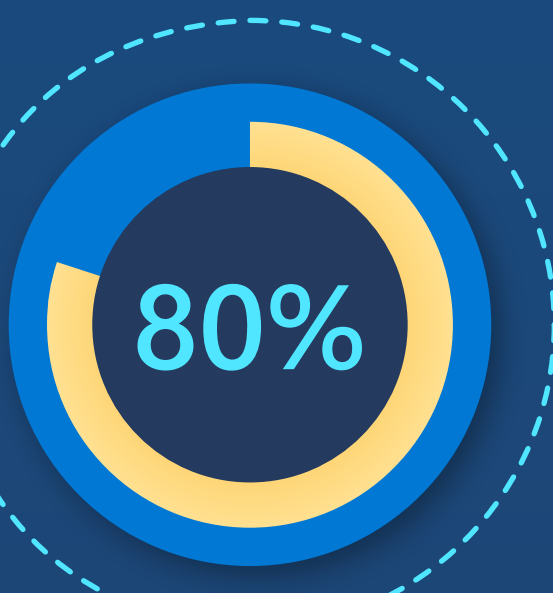


### People recognition

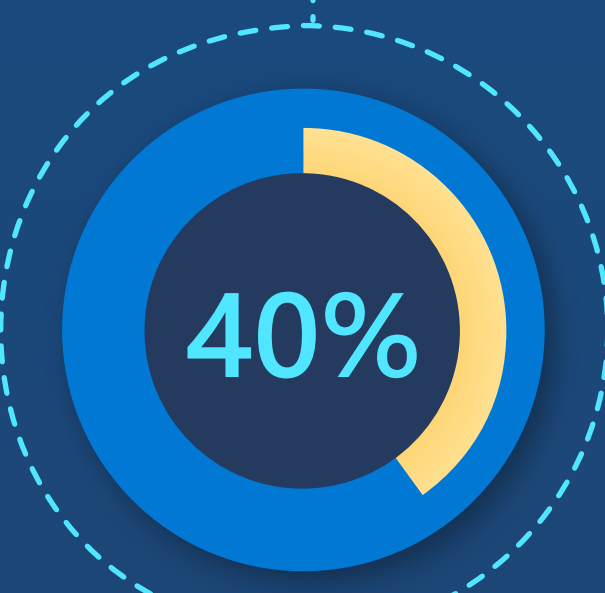
which will identify and display the profile name of enrolled users within  
their video panel



## Cost saving and benefits of hybrid meetings



Time reduction required to start  
meeting with Microsoft Teams  
Room Managed Services<sup>1</sup>



Pre-meeting and post-meeting  
time saved with Surface Hub<sup>2</sup>



Reduction in necessary office  
space spend<sup>3</sup>



Saved per employee per year with  
increased productivity due to the  
collaboration features in Teams<sup>4</sup>

Results based on multiple Total Economic Impact™ Studies by Forrester Consulting, commissioned by Microsoft with Microsoft research. The cost savings in this presentation are illustrative and only intended for your internal use. Prices may vary by reseller and channel. The results may not be accurate or appropriate for your needs and should not be relied upon as your sole reference. MICROSOFT MAKES NO WARRANTIES OF ANY KIND, EXPRESS OR IMPLIED, ABOUT THE RESULTS WITHIN THIS PRESENTATION

Forrester Total Economic Impact Studies™ used as inputs for this Sales Play: <sup>1</sup>New Technology: the Projected Total Economic Impact™ of Microsoft Teams Rooms Managed Services, December 2020; <sup>2</sup>The Total Economic Impact™ of Microsoft Surface Hub, June 2020; <sup>3</sup>The Total Economic Impact™ of Microsoft 365 E3, December 2020; <sup>4</sup>The Total Economic Impact™ of Microsoft Teams, April 2021.

\*Features listed may not be immediately available. Please check [Microsoft 365 roadmap](#) for latest availability.