

Improve security and reduce your bottom line



Organizations can experience significant savings by integrating product categories from multiple vendors with Microsoft Security solutions

Businesses are under pressure to contain costs

- Cost of security breaches **is rising**
- Conventional security tools **have not kept pace**
- Resources are **constrained**

Significantly more security decision makers have felt pressure to cut costs within the past 6 months²

82% feel pressured to lower costs³

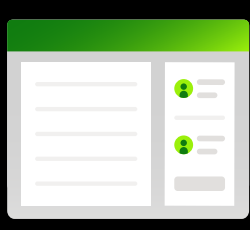
#1 priority to reduce cost is improved threat protection³

“Boards are now pushing back for improved understanding of what they have achieved after years of such heavy investment.”¹

Paul Proctor
Distinguished VP Analyst, Gartner



Microsoft Security helps you do more with less



Simplify vendor management



Reduce threats with AI & automation



Improve operational efficiency

Simplify vendor management

- Eliminate redundant capabilities
- Consolidate number of contracts to manage
- Cut third party consulting and deployment costs

Up to **60%** savings with Microsoft 365 E5 Security and Microsoft 365 E5 Compliance⁴

Up to **50** product categories can be replaced

\$0 built in Cloud Security Posture Management with Microsoft Defender for Cloud

30% savings from unifying cloud security tools with Defender for Cloud⁵

Reduce threats with AI and automation

- Detect and respond faster and more accurately to attacks and insider risks
- Protect and govern your sensitive data
- Manage and govern your on-premises, multi-cloud, and software-as-a-service (SaaS) data
- Improve compliance, monitor and remediate potentially risky activity, and safely enable productive work for employees using multiple devices in multiple locations

60% reduced risk of material breach

65% less time to investigate threats

88% less time responding to threats with Microsoft Sentinel, Microsoft 365 Defender, & Microsoft Defender for Cloud⁶

90% reduction in noise, elevating the most critical issues with Microsoft Sentinel⁷

\$10.5M additional end user productivity from automation and process improvements in Microsoft 365 Defender⁸

96% less time spent monitoring potential suspicious activity with Microsoft Purview⁹

Improve operational efficiency

- Increase SecOps efficiency with a unified SIEM and XDR experience
- Improve visibility across identities and endpoints
- Protect against breaches with deeply integrated solutions that secure identities, devices apps and data
- Secure access across your multifaceted digital landscape and the connected world

67% reduced time to deployment with Microsoft Sentinel¹⁰

\$479k improved efficiency of network-related IT work with Azure Network Security¹¹

75% reduction in password requests after introducing Self-service Single-Sign-On (SSO) with Azure Active Directory¹²

30% in human capital freed up by redeploying IT time with Microsoft Endpoint Manager¹³

Close security loopholes

Percentage of global IT decision makers who believe employees increase security breach risk by:

85% Letting others use their work devices

88% Downloading software to do their jobs that is not approved by IT

88% Using personal devices for work¹⁴



Security is top of mind as IT infrastructure has become more complex. Businesses have quickly rolled out new technologies, and IT has tried to accommodate hybrid workers, both remote and in-office, often on multiple devices. When employees download apps to make themselves more productive, their intentions are good—but often the outcome is not. Consolidating apps onto a single platform can help close these security loopholes.

How Microsoft 365 can help

Microsoft 365 provides a holistic approach to security, helping you protect identities, data, applications, and devices across on-premises, cloud, and mobile environments. This approach addresses the four foundations of computer system security:

- Identity and access management**
Securing identities as part of a Zero Trust strategy
- Threat protection**
Helping to stop threatening attacks with integrated and automated security
- Information protection**
Locating and classifying information anywhere it lives
- Security management**
Strengthening security posture with insights and guidance

¹The Urgency to Treat Cybersecurity as a Business Decision, February 2020.
²Vital Findings, "Survey of 501 US Security Decision Makers," commissioned by Microsoft, March 2022.
³Microsoft Pandemic CISO Survey, 2020.
⁴Savings based on publicly available estimated pricing for other vendor solutions and Web Direct/Base Price shown for Microsoft offerings.
⁵Forrester Consulting, "The Total Economic Impact™ Of Microsoft Azure Security Center," commissioned by Microsoft, June 2021.
⁶Forrester Consulting, "The Total Economic Impact™ Of Microsoft SIEM and XDR," commissioned by Microsoft, August 2022.
⁷Forrester Consulting, "The Total Economic Impact™ Of Microsoft 365 Defender," commissioned by Microsoft, April 2022.
⁸Forrester Consulting, "The Total Economic Impact™ Of Microsoft 365 E5 Compliance," commissioned by Microsoft, February 2021.
⁹Microsoft blog, "Azure Sentinel uncovers the real threats hidden in billions of low fidelity signals," Feb 2020.
¹⁰Forrester Consulting, "The Total Economic Impact™ Of Microsoft Azure Sentinel," commissioned by Microsoft, November, 2020.
¹¹Forrester Consulting, "The Total Economic Impact™ Of Microsoft Azure Network Security," commissioned by Microsoft, May 2021.
¹²Forrester Consulting, "The Total Economic Impact™ Of Zero Trust Solutions From Microsoft," commissioned by Microsoft, December 2021.
¹³Forrester Consulting, "The Total Economic Impact™ Of Microsoft Endpoint Manager," commissioned by Microsoft, April 2021.
¹⁴WSJ, "Why the Hybrid Workplace Is a Cybersecurity Nightmare," 2021.