

Consolidate & save so you can Do More With Less



Microsoft 365 allows you to Do More With Less

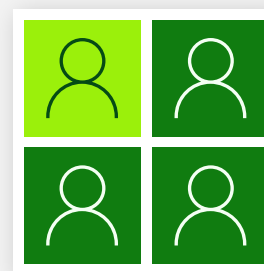
Microsoft 365 can help meet every work-related technology need that your employees have, with familiar apps like Word, Excel, and PowerPoint—including web versions—as well as collaboration and communication apps like Outlook, OneNote, OneDrive, and SharePoint.

You can also save by consolidating point solutions and replacing third-party security and identity applications—including Microsoft Defender for Endpoint, email security, mobile device management, and remote access tools.



Avoid paying for redundant capabilities

There's no shortage of technology to answer virtually every work-related need, but this disjointed landscape of apps from different vendors makes it too easy for business processes to become fragmented across platforms, and that can add up financially. Some costs of digital sprawl are hidden if they're related to employee experience, time, and productivity. But simply consolidating to a single all-in-one platform eliminates the possibility that you're paying for redundant capabilities or overlapping services.



25% of executives say their digital ecosystem of individual digital applications and tools used by employees has a negative financial impact on their organization.¹



43% believe their organization won't understand the true cost of these individual applications and tools until they settle on a post-pandemic business process and workforce model.¹

The Total Economic Impact™ Of Microsoft 365 E3

Through 10 customer interviews and data aggregation, Forrester concluded that Microsoft 365 E3 has the following three-year financial impact on a composite organization.

\$3,064
per user, net present value²

209%
return on investment²

<3 months
payback²

E3

The Total Economic Impact™ Of Microsoft 365 E5

Through 10 customer interviews, a survey of 923 additional customers, and data aggregation, Forrester concluded that Microsoft 365 E5 has the following three-year financial impact on a composite organization.

\$4,875.88
per user, net present value³

203%
return on investment³

<3 months
payback³

E5

Summary of benefits: Three-year risk-adjusted per user

\$1,619

End user productivity improvements²

\$1,545

Vendor consolidation savings²

\$596

Reduced travel and expense²

\$482

Endpoint deployment and management time savings²

Summary of benefits: Three-year risk-adjusted per user

\$1,990

Legacy software and infrastructure saving³

\$1,594

Reduction in necessary office spend³

\$1,388

End user productivity improvements³

\$1,125

Reduced security risk³

¹Harvard Business Review, "Managing the Explosion of Digital Tools: Additional Employee Applications Can Cause Rather Than Solve Problems," 2022.

²Forrester Consulting, "The Total Economic Impact™ Of Microsoft 365 E3," commissioned by Microsoft, December 2020.

³Forrester Consulting, "The Total Economic Impact™ Of Microsoft 365 E5," commissioned by Microsoft, December 2020.