Microsoft

NextGen Windows:
Manage more with less

Microsoft 365
Business value framework

Vendor license Cost consolidation

Consolidate to a single platform v/s buying standalone for different capabilities.

Reduce total Cost of risk

Reduce breaches and enhance privacy/remediation by better Security. Reduce risk through Compliance.

Physical and T&E cost displacement

Reduce hard costs e.g.: real estate, utilities, travel and entertainment through secure WFH.

IT administration and deployment savings

Manage IT better across hardware & software thus enabling IT to transition to higher-value activities.

Save on automation, process improvements

Transform business processes and save using workflows, dashboards, AI while increasing employee productivity.

Capex to Opex cash flow

Optimize Cash Flow Management by changing upfront license payments to Operating Expenses.

Benefits of a NextGen transition

The Cloud-based experience

50 hrs. saved
per user per year for improved productivity.

24% less time
spent deploying and managing new software.

631% return
on investment.

$23.2M over 3 years
An organization with 1,000 licenses of Microsoft 365 E3 and Surface Laptops* may recognize benefits of $23.2 million over three years, adding up to a net present value of $15.5 million, or $15,510 per user.

6 months
payback period.

The Windows experience

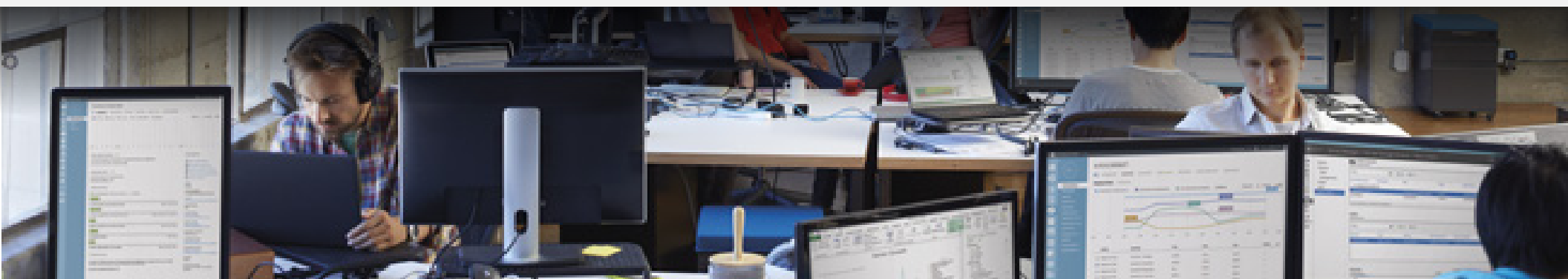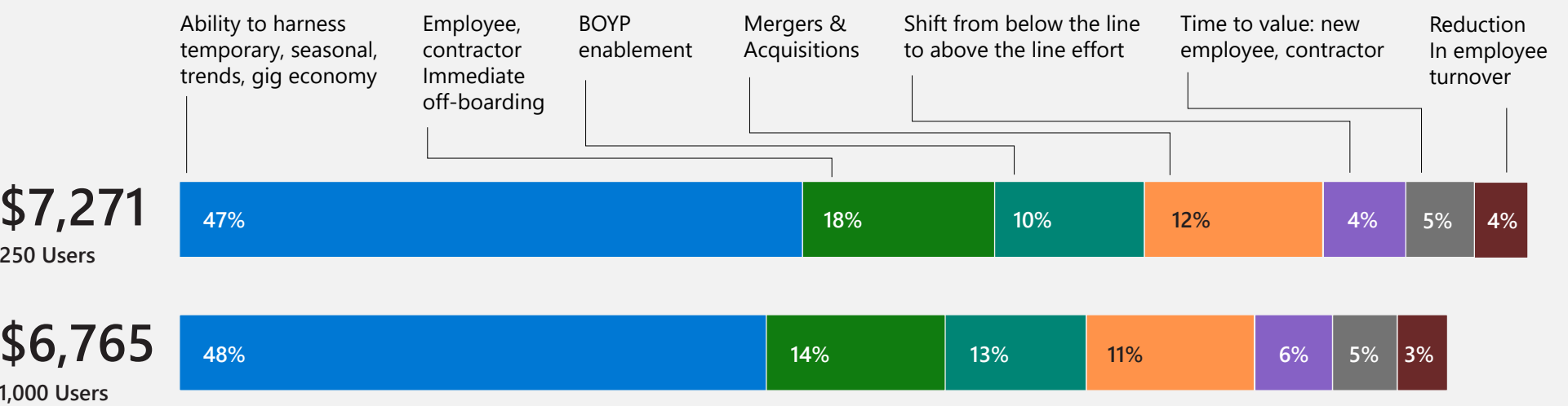**75% reduction**
in endpoint configuration time lapses.

9% increase
in retention from providing an immediate and professional end user computing solution.

227% return
on investment.

$16.5M over 3 years
An organization with 10,000 licenses of Windows E3 and Intune and 2,000 licenses of Windows 365 may recognize benefits of $16.5 million over three years, adding up to a net present value of $13.7M, or $1,370 per user.

5 months
payback period.

Annual benefits of NextGen adoption per user by capability

	Ability to harness temporary, seasonal, trends, gig economy	Employee, contractor Immediate off-boarding	BOYP enablement	Mergers & Acquisitions	Shift from below the line to above the line effort	Time to value: new employee, contractor	Reduction In employee turnover
$7,271 250 Users	47%			18%	10%	12%	4%	5%	4%
$6,765 1,000 Users	48%			14%	13%	11%	6%	5%	3%